

MEMORANDUM

To: Our Valued Customers
From: Sheshunoff Information Services
Subject: Highlights

Not very long ago the federal government created a Web site to enable people to both search and apply for federal grants online. The site is managed by the U.S. Department of Health and Human Services and has been growing in popularity over the last few years. Prospective grant applicants can use the search function of the Web site without registering, but before you can submit grant applications your agency must be registered, and that complicated process may require guidance. These procedures and other issues are among the many changes that have taken place in writing grants for governments.

The enclosed new materials provide you with the latest information on helping state and local governments procure grants. This edition of *Grant Writing for Governments* covers:

- New **Chapter 8, Navigating the Online Federal Grants Process**, provides the step-by-step procedure to register, find, and apply for grants through grants.gov.
- **Chapter 1, Introduction to Grants and Grant Writing**, has been updated as well.